# **Historic, Archive Document**

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WHOLESALE ONLY

#### FINE CONTAINER-GROWN CAMELLIAS

For year-around selling.

Flowering-age plants for indoor and outdoor growing. Can be planted at any time, or plants can be left in containers for profitable corsage flower production.

10 to 100 plants \$ 1.65 each 100 to 500 plants \$ 1.55 each 500 to 1000 plants \$ 1.45 each

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9. S. Department of Agriculture

FOR THE DISCRIMINATING TRADE P. O. Box 428, PHONE ATLANTIC 68952 TEMPLE CITY, CALIFORNIA

Date

Dec. 1, 1951 List No-12A F.O.B. Temple City, California Subject to change without notice

No Charge For Packing. Ten (10) plants which may be of several varieties, are shipped in 'Special Sta-Fresh Cases' shown with some of these plants on reverse side of this list. Cases of (10) plants only weigh (50) pounds and when shipped by express take the lower class 2 rate. Express agencies can tell you in advance how little the transportation charges will be.

IF OUT - May we substitute? (\_\_\_\_) Should you prefer to name the alternate varieties or increase the amount of some kinds in the event we may be sold out of some particular variety you have ordered - please write letter " S" in front of the names of the kinds. No substutions will be made unless it is requested on this order blank which we hope you will fill out in - full so that un-necessary correspondence which will cause delay - - be avoided If the selecting of alternates is left to us, or your order is by - color only we usually can send plants of another variety with better appearance. SEND (\_\_\_\_) CASES - 10 Plants To The Case. My Order Is For (\_\_\_\_) PLANTS. SHIP TO -Amount Enclosed \$ Cash with order - No CODs

Order plants in units of ten. No shipments made other than full cases.

# What Price Real Estate?

SMART MERCHANTS KNOW that it is easier to sell more things to more people when they make it easier for them to buy.

TORMEY'S CAMELLIAS can be merchandised in the modern manner—like so many other things which can be displayed on store counters and tables where buyers find it convenient to wait on themselves.

#### CLEAN AND LIGHT

Nurserymen and florists all over the country have overlooked the chance to make good profits by not having camellias available in containers. Placed outdoors in a protected place in partial shade most of the year, and brought indoors to a well ventilated, light, cool place during freezing weather, the plants will have better growing conditions than a permanent ground location will afford.

These fine camellia plants sent in enameled attractive green containers of the proper size — from which plants can be removed without the need of any can cutting — weight but 5 pounds. The plants comparing favorably in all respects with those usually sold with a heavy ball of dirt, or in five gallon containers. There is no dirt or tar to mess hands or car. Unless the plants are to be left in containers for a long time — there could be no good reason for our selling them to you in any larger containers than those we use.

#### MORE PLANT FOR THE MONEY

The practice of using containers or big balls of dirt larger than necessary so as to create illusory plant size is never resorted to by Tormey's. Our prices are based on plant merit and not by the size of containers — a basis more applicable to the selling of Real Estate by the gallon — for it conveys little information otherwise.

#### LOWEST DELIVERY COSTS

Ten of these plants as shown with the special "Sta-Fresh" shipping case weigh but fifty pounds — and can be shipped by Express, or Air Freight where this service is available, for less than the costs of transporting a similar number of plants with many gallons of unneeded real estate sent un-protected via delayed delivery. You can determine delivery costs in advence — your express agency can tell you how little it costs for delivery of a case of ten plants under the class 2 rate.

#### NO DELIVERY DELAY

Plants are shipped at any time you want them — by express or other public carriers — to reach you fresh and in as good condition as when they left our place. There is no chance of plants being dried out or damaged when protected by our, packing case.

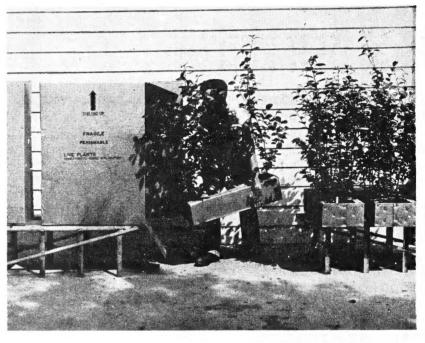
#### NO PACKING CHARGE

Packing costs have been reduced to a minimum by the elimination of the custom packing of random lots. Shipments are made by the case containing ten plants each. Your orders in multiples of ten plants eliminates the need of charging extra for packing.

### TORMEY'S

Ma'l Address • Locker 428 TEMPLE CITY, CALIF. Phone ATlantic 6-8952

5214 N. Baldwin Ave.—at Green St.



#### SEND IN YOUR ORDER NOW

Some varieties are in short supply and never available before at so low a price—all varieties as listed are priced equally—take your pick.... No substitution will be made unless requested. Not all are budded but if we are allowed to substitute—with more kinds to choose from—we usually can send plants of another variety with buds. Keep a year around fresh display—for the customers continuous carry-away—we can ship you fresh stock the year around by the clock.

#### PRICES

F.O.B. Temple City, California. 10 to 100 plants, \$16.50 per ten; 100 to 500 plants, \$15.50 per ten; 500 to 1000 plants, \$14.50 per ten. Terms — Order in multiples of ten only. Cash with order—No C.O.D. shipments made. (Inquiries invited from wholesale houses.)

#### VARIETY LIST

Alba Plena Fimbriata Alba Plena Regular Arajishi Aurora Borealis Blood of China Casablanca Chandler Elegans Chandler Francine Colonel Firev Daikagura Red Daikagura Vgtd. Dearest Finlandia Debutante Emperor Fimbriata Superba General Patton

Glen Forty King Lear Kumasaka Lady Clare Laurel Leaf Magnoliaeflora March of Exeter Margaret Hertrick Mathattiana Pax Pink Perfection Pope Pius Prof. Sargent Purity Rose Oueen Vedrine

## DISEASE AND PEST FREE CAMELLIA PLANTS

Complying with all State and Federal regulations these plants can be shipped anywhere - INCLUDING the states of Louisiana, Mississippi, Alabama, Georgia, Tennessee, Florida, South Carolina, North Carolina, and Virginia. Tormey's operate one of the cleanest nurseries found anvwhere— and so called die-back and flower blight disease is non-existant. There is no chance of having your place contaminated with any disease or pests when you make sure that the camellias you buy come from Tormey's-Requiring no re-establishing these plants can be shipped at any time of the year for planting out at any time of the year.

#### AVAILABLE NOW

Camellia Liners in  $2\frac{1}{2}$ " pots—The better kinds at prices surprisingly low. Send for lists — and if you want big specimens — we have them for you also.